SCSI Residential Property Report

Mid-Year Market Monitor 2023

SCSI

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About the Report

- Joint Quarterly Survey with Central Bank of Ireland
- Views of SCSI estate
- agents/auctioneers/valuer • Principal focus tracking affordability, expectations on values, and rental market • Assesses the level of transactional activity in
- the market

Sales Market Headlines

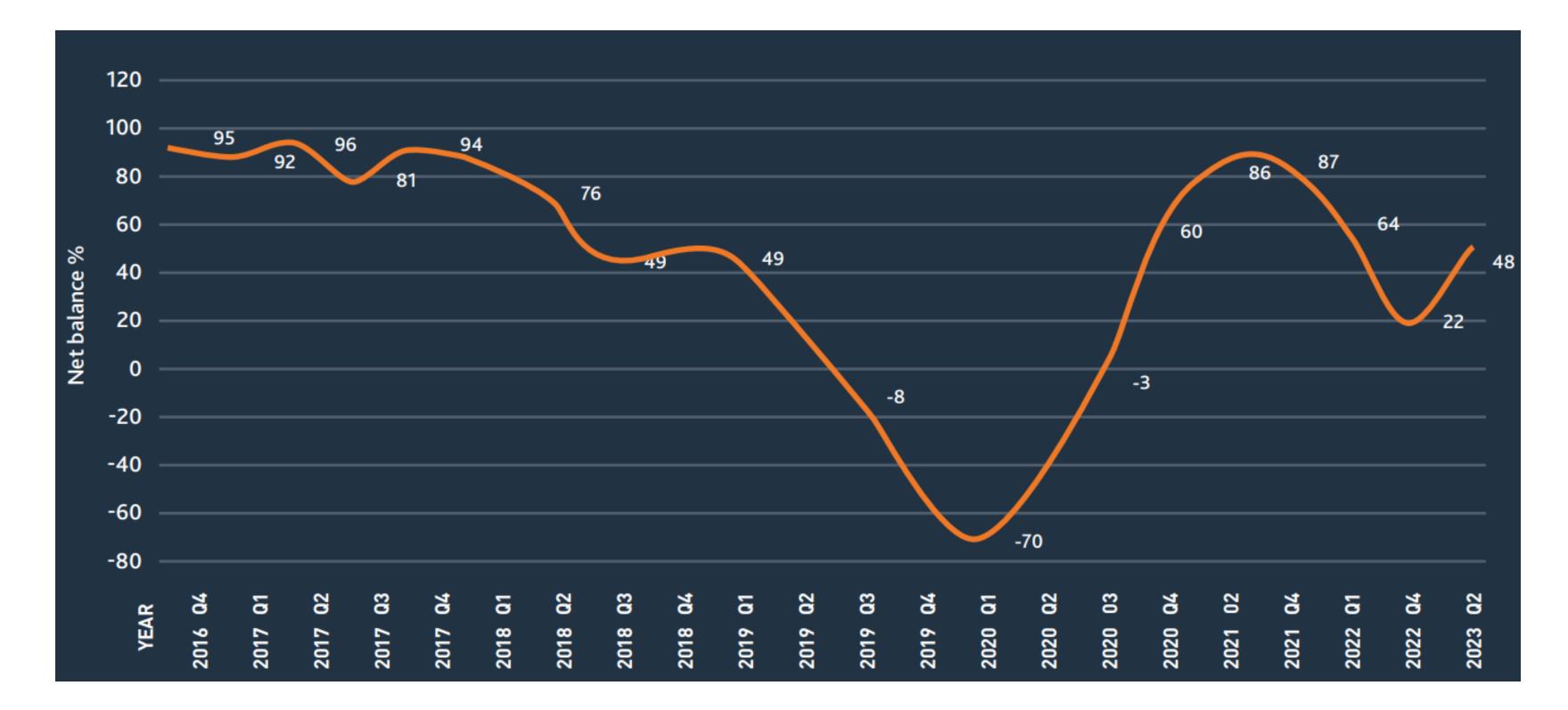
- 12-month expectations, +2% national average
- 71% reporting low levels of stock for sale, improvement on 81% last year.
- Sales instruction level index at -5%, down from +32% in 2021
- 63% report prices are expensive





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National Price Movements +12 months - SCSI index





Factors Underpinning House Price Expectations

1. Fewer Houses Being Built

2. Changes Made by Banks (in relation to interest rates/availability of credit)

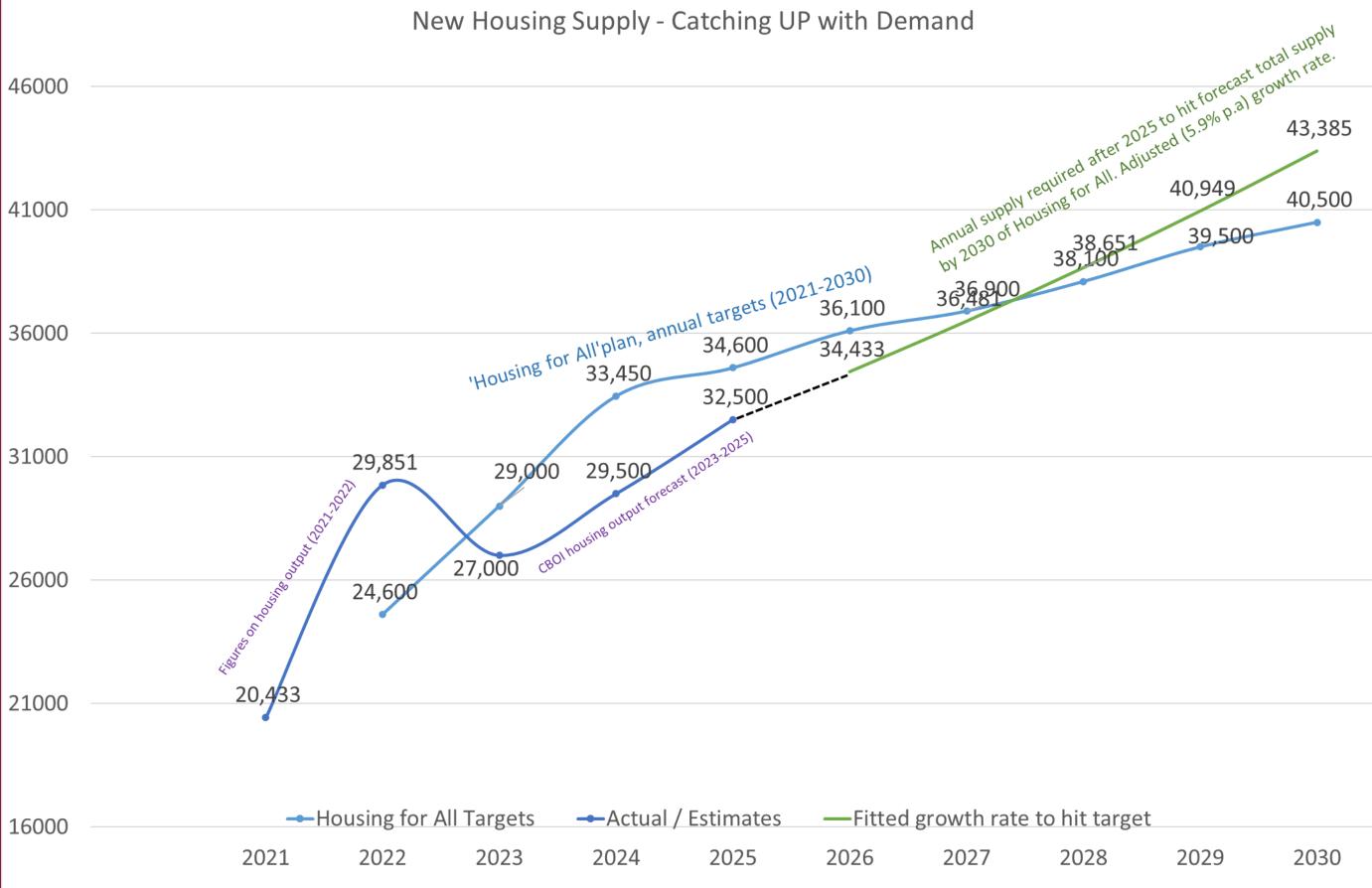
3. Changes in the State of the Economy



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New Housing – Catching up with demand – annual increase of 5.9% req'd

New Housing Supply - Catching UP with Demand



| irget | | |
|-------|------|------|
| 0 | 2029 | 2030 |

Seller Activity

- Agents noted a modest increase in the number of sellers initiating sales compared to Q4 2022
- Currently, 13,600 homes are listed for sale on the Myhome.ie platform

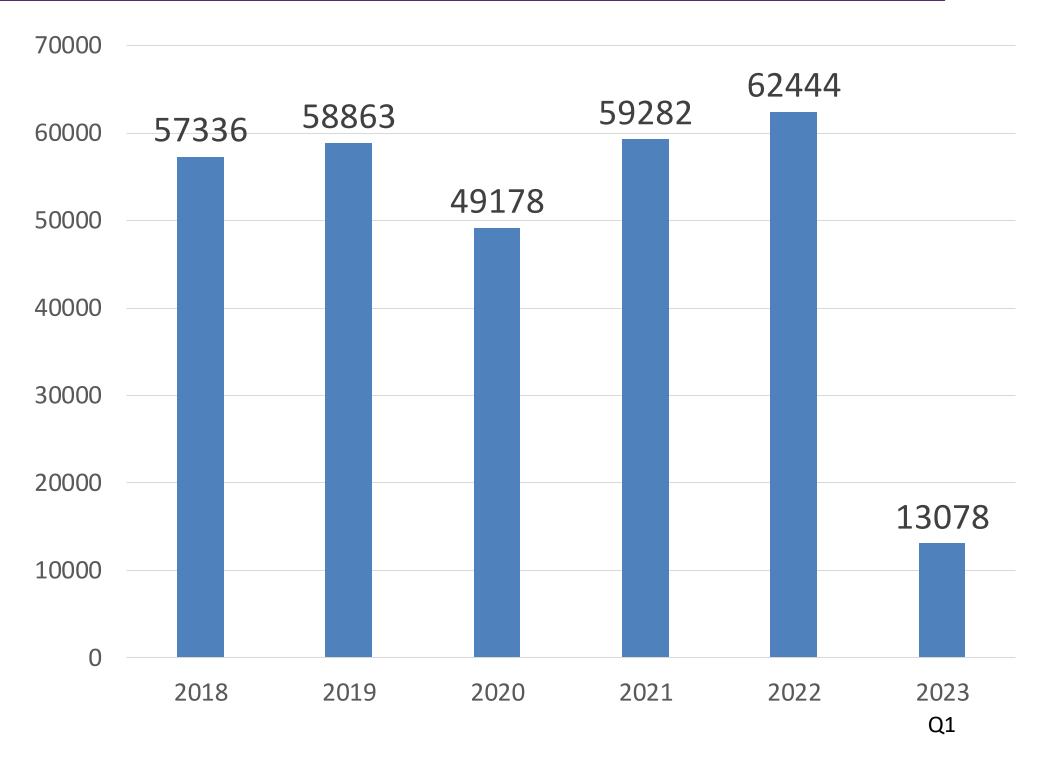




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Buyer Activity

 Number of Annual Property Transactions on the rise



Source - Property Price Register



Buyer Affordability Metric

New 3 bed semidetached homes increased on average by €8,000 nationally, up 2% in six months

New homes in Wicklow and Kildare remain the most unaffordable to the average income earning couple



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Meath remains the most affordable comuter county to Dublin

Buyer Affordability Metric

To track housing affordability over time, the SCSI has developed a buyer affordability metric, which considers the gap (if any) between the total purchase limit available to average income earning couples, and average new house sales prices.

| Location | Meath | Kildare | Wicklow | Cork | Galway |
|--------------------|-------------------|-----------------|----------|-------------------|----------|
| Average Purchase | €383,000 | €431,000 | €488,000 | €385 <i>,</i> 000 | €382,000 |
| price of new 3 bed | | | | | |
| semi | | | | | |
| Deposit Required | €38,300 | €43,100 | €48,800 | €38,500 | €38,200 |
| LTI Max Loan Limit | €356 <i>,</i> 000 | €356,000 | €356,000 | €356,000 | €356,000 |
| Total Purchase | €394,300 | €399,100 | €404,800 | €394,500 | €394,200 |
| Limit | | | | | |
| Affordability | €11,300 | -€31,900 | -€83,200 | €9,500 | €12,200 |
| | | | | | |



Rental Activity

- Peak in agents reporting landlords placing their property on the market for sale in 2022
- Complex & restrictive nature of rental legislation noted as the top reason units are being put up for sale for the last few years



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TOP FOUR REASONS WHY BUY-TO-LET UNITS ARE COMING BACK ONTO THE MARKET FOR SALE

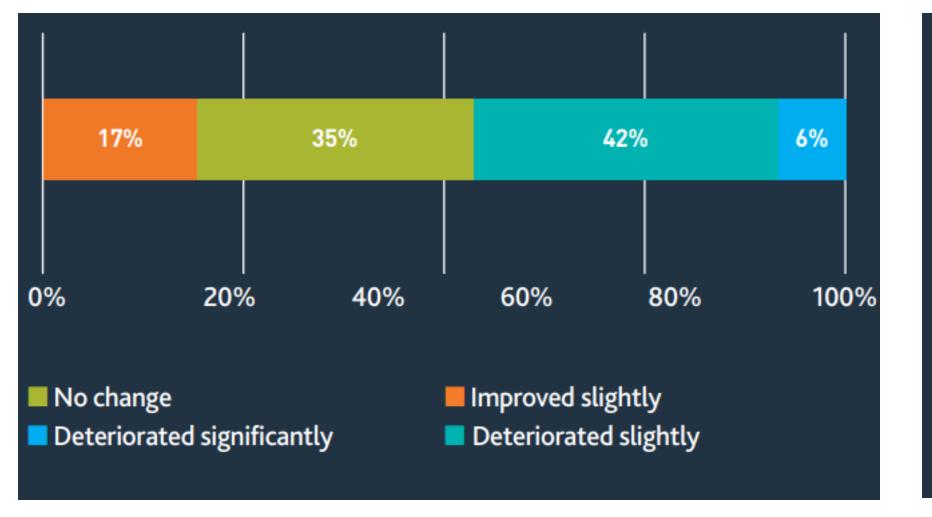
Rent legislation is too complex and restrictive.

Net rental returns are too low.

Landlords coming out of negative equity.

Pressure from lending institutions to liquidate assets.

Market Trends



- **Residential property prices** are currently very cheap
- Residential property prices are currently cheap
- Residential property prices are currently fair value
- **Residential property prices** are currently expensive

Figure: Credit conditions in the residential real estate mortgage market

Figure: Current residential property market valuation levels

- 48% of agents noted a deterioration of credit conditions in the first half of 2023 \bullet
- 63% of respondents noted residential property market valuation levels as being expensive \bullet

