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land and construction  
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# Rural Agency Surveyors



the mark of  
property  
professionalism  
worldwide

# The Society of Chartered Surveyors Ireland

**The Society of Chartered Surveyors Ireland** is the leading organisation of its kind in Ireland for professionals working in the property, land and construction sectors. As part of our role we help to set, maintain and regulate standards – as well as providing impartial advice to governments and policymakers. The Society has over **4,000 members and is closely linked to RICS**, the global professional body for Chartered Surveyors with over **100,000** members worldwide who operate out of **146 countries**, supported by an extensive network of regional offices located in every continent around the world.

To ensure that our members are able to provide the quality of advice and level of integrity required by the market, **Society of Chartered Surveyors Ireland/RICS** professional qualifications are only awarded to individuals who meet the most rigorous requirements for both education and experience and who are prepared to maintain high standards in the public interest.

With this in mind, it's perhaps not surprising that the letters **MSCSI/MRICS** are the mark of property professionalism in Ireland and worldwide.



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# What are Rural Agency Surveyors?

Rural Surveyors, or more widely known as Auctioneers, have a very important function in the rural economy and help it to thrive and flourish by virtue of their skills and experience.

The advice provided by the Rural Surveyor on how emerging regulations and practices are evolving is central to the function of the Rural Surveyor. Their work requires a wide range of technical skills in the area of agriculture, valuations, property

management and consultancy. The work of the Rural Surveyors includes;

- Sale and letting of agricultural land
- Sale and letting of country estates
- Auction of farm machinery
- Professional services including valuations, compulsory purchase order negotiation
- Sale of entitlements.
- Sale and valuation of forestry

## What they do

The rural economy is influenced by many factors both nationally and globally. The Rural Surveyor needs to be well informed on all aspects affecting the agricultural industry, for example, the demand for agricultural commodities directly affects the demand for the land on which they are produced. An understanding of cost and value in this multi-faceted environment is central to the Rural Surveyors' expertise.

The Rural Surveyor needs to be able to react with any spikes in market activity to ensure impartial and accurate advice is being delivered to clients.

The field of expertise the Rural Surveyor requires in today's industry is continually changing. The Rural Surveyor needs to be able to advise on all aspects affecting his/her client's property when it comes to disposing or acquiring of property interests.

The Rural Surveyor needs to be able to identify any risk factors that could potentially impact negatively on the client such as farming grant criteria or taxation measures. The Rural Surveyor will often need to be able to provide an overarching advice solution to clients giving a general overview of the sales process and how it works in tandem with conveyancing and legislation.

# Property Service Providers licence

A property service providers licence is required to carry out the sale or letting of property and land. The Rural Surveyor will have a licence card issued by the Property

Service Regulatory Authority and you can check if a Rural Surveyor is licenced by reviewing the register at [www.psr.ie](http://www.psr.ie).

## High standards of the Rural Surveyor

Equipped with a unique armoury, the skill set of the Rural Surveyor enables the delivery of professional services that often see them as the first point of contact for property advice.

If you intend to buy / sell / lease or rent a rural property or land, the Rural Surveyor is best placed to bring this to fruition. The Surveyor will help you maximise the potential of your real estate assets and understands your needs to ensure your interests are given the highest priority in a most efficient manner.

Once you engage the services of a Rural Surveyor, you have selected a professional

that has access to a wide network of market information both locally and nationally. The Rural Surveyor adheres to standards laid down by the SCSI such as the 'Real Estate Agency Practice Manual'. This guidance note is developed for Surveyors selling real estate and covers best practice in relation to the sales process, marketing, negotiation, signage, conflicts of interest and communication.

The Rural Agency Professional Group keeps members up to date with any changes to the Common Agricultural Policy and organises seminars every year to highlight any changes.



# The benefits of using an SCSI Rural Surveyor



There are wide ranging benefits to selecting an SCSI Rural Surveyor to help you with your real estate affairs. As part of membership of the SCSI, Rural Surveyors must demonstrate 20 hours of CPD (Continuing Professional Development) annually in order to improve professional competence for the benefit of the Rural Surveyors and clients.

For further information, and a list of Rural Surveyors in your area, please visit the Society of Chartered Surveyors Ireland (SCSI) website [www.scsi.ie](http://www.scsi.ie) or call 01 6445500.





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**Dating back to 1895, the Society of Chartered Surveyors Ireland is the independent professional body for Chartered Surveyors working and practicing in Ireland.**

**Working in partnership with RICS, the pre-eminent Chartered professional body for the construction, land and property sectors around the world, the Society and RICS act in the public interest: setting and maintaining the highest standards of competence and integrity among the profession; and providing impartial, authoritative advice on key issues for business, society and governments worldwide.**

**Advancing standards in construction, land and property, the Chartered Surveyor professional qualification is the world's leading qualification when it comes to professional standards. In a world where more and more people, governments, banks and commercial organisations demand greater certainty of professional standards and ethics, attaining the Chartered Surveyor qualification is the recognised mark of property professionalism.**

**Members of the profession are typically employed in the construction, land and property markets through private practice, in central and local government, in state agencies, in academic institutions, in business organisations and in non-governmental organisations.**

**Members' services are diverse and can include offering strategic advice on the economics, valuation, law, technology, finance and management in all aspects of the construction, land and property industry.**

**All aspects of the profession, from education through to qualification and the continuing maintenance of the highest professional standards are regulated and overseen through the partnership of the Society of Chartered Surveyors Ireland and RICS, in the public interest.**

**This valuable partnership with RICS enables access to a worldwide network of research, experience and advice.**

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