

Capital Allowances for Property Purchases and Developments

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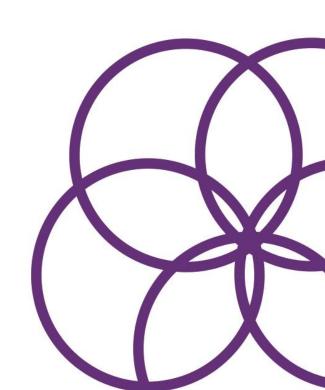




Agenda



- 1. Capital allowances overview
- 2. Plant and machinery capital allowances / wear and tear allowances
- 3. Development projects
- 4. Purchase claims
- 5. Who should advise?
- 6. Opportunities and risks





1. Capital allowances overview





Background to capital allowances for property

- Capital expenditure on buildings not tax deductible
- Capital allowances allow specific building costs to be written off
- Targeted government tax incentives for buildings encourage investment in:
 - Certain building types
 - Specific building installations
 - > Some schemes target specific locations
- Both trading companies and investors leasing property can claim
- Provide a rare and valuable tax break for property expenditure







Main types of property tax incentives

- 'Repair' expenditure can be expensed 100% in Y1 (for refurbishment projects)
- Accelerated capital allowances (ACAs) for energy efficient equipment 100% in Y1
- ACAs for childcare and fitness facilities 100% in Y1 or over 7 years
- Wear and tear allowances (WTAs) for plant and machinery (P&M) 12.5% PA
- Industrial building allowances 4% per annum (@ standard rate)
- Living City Initiative (LCI) claimed over 7 years







How capital allowances save money

| | Example 1 No Capital Allowances | Example 2 With Capital Allowances | Tax/cash Savings |
|---------------------------------------|---------------------------------|-----------------------------------|---------------------|
| Company Profit / Rental Income | €1,000,000 | €1,000,000 | |
| Deduct Capital Allowances | None | (€600,000) | |
| Profit Total | €1,000,000 | €400,000 | |
| | | | |
| Tax Paid at 12.5% - saving of €75,000 | €125,000 | €50,000 | €75,000 |
| Tax Paid at 25% - saving of €150,000 | €250,000 | €100,000 | €150,000 |
| Tax Paid at 40% - saving of €240,000 | €400,000 | €160,000 | €240,000 |



Relevance to members

- Relevant to most society members:
 - All property types are relevant
 - Commercial and residential construction projects and purchases are relevant
- Expectation for members to have awareness of capital allowances
- Members should be able to identify where claims may be possible
- Factor CAs into the life cycle cost for buildings
- Investment appraisals CAs can add value to purchases and developments







Identifying opportunities to claim

- Is there an Irish tax liability?
- Was expenditure incurred buying or constructing property?
- Is the property held as an asset?
- Is there ownership of the qualifying items?
- Is the property used in a trade or rented?
- When did/will the transaction happen?
- What trade is the building used for?





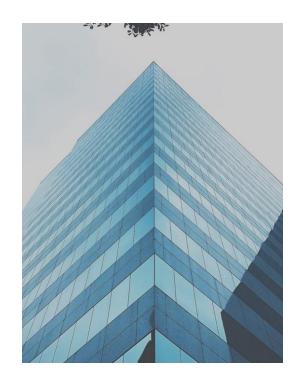






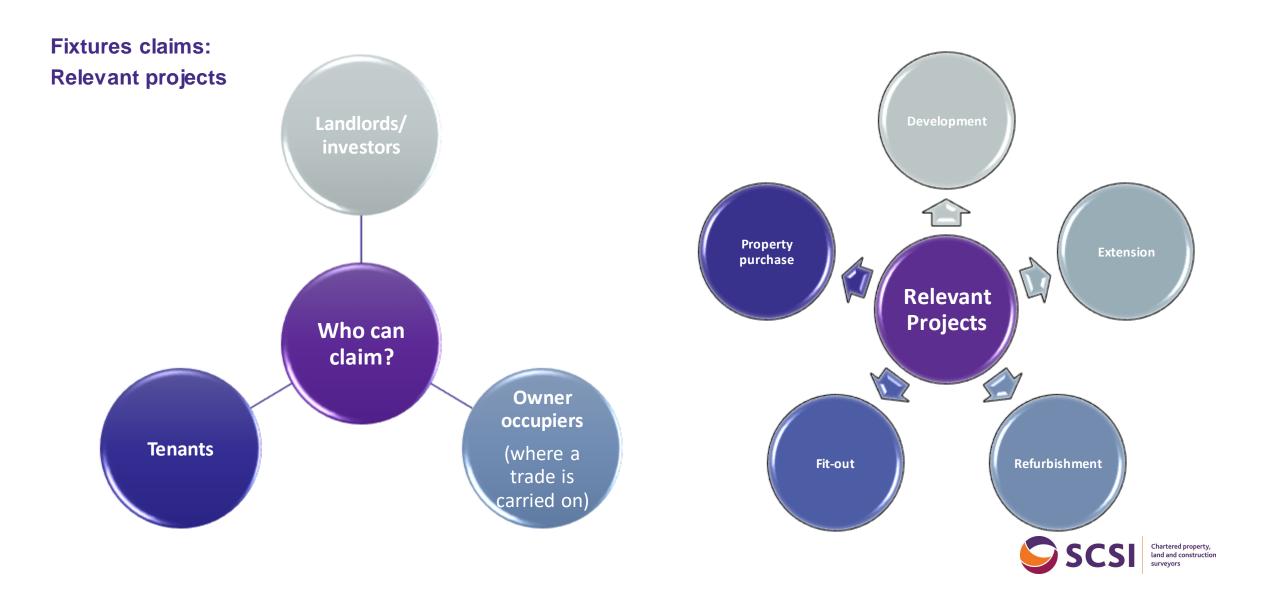
The basics - wear and tear allowances

- Most common form of capital allowance
- In place for over 140 years
- Claims can be made on Irish and foreign property (where liable to Irish tax)
- Commercial and rented residential property relevant
- Applies to property used in a trade <u>or</u> rental property
- Claimed over 8 years (@12.5% per annum)
- Rules for claiming set out in legislation (TCA 1997 s284, s298, s311 and other sections)
- · Land costs do not qualify and not all building costs qualify
- Relief only available for plant and machinery
- There is no list of what qualifies as plant and machinery
- Identifying what qualifies is based on case law interpretation



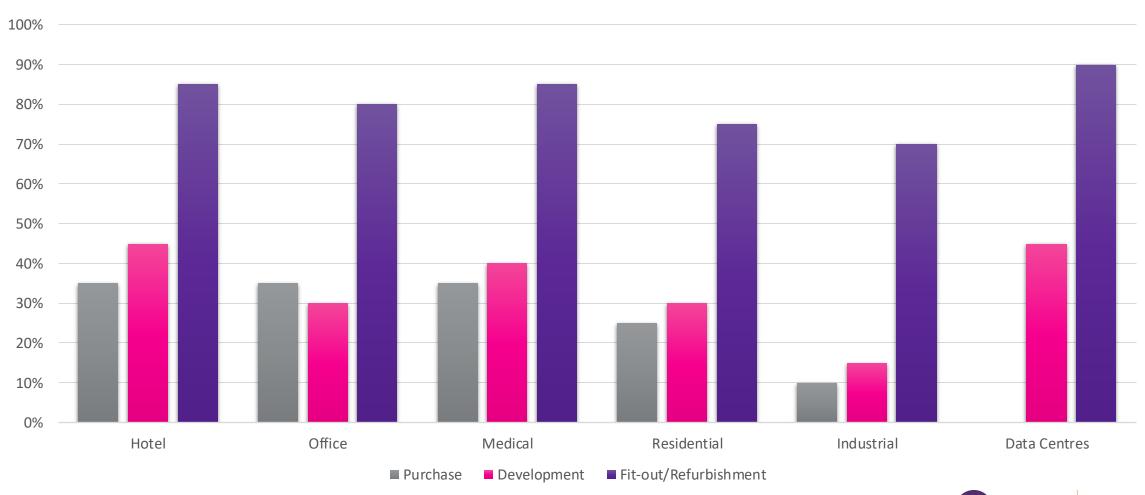








P&M fixtures qualifying for WTAs - indicative qualifying range







Practical challenges relating to claims

- Specialist skills required to extract capital allowances from property spend mix of tax, surveying and property expertise required
- Lack of awareness and disconnect between tax advisers and property professionals and construction professionals
- Claims often left to accountant/tax adviser
- Accountant/tax adviser general advisers who cannot be experts in all areas of tax
- Accountant/tax adviser construction / property investment knowledge typically limited
- Other professional advisers often not aware of capital allowances
- Claims often missed entirely or underclaimed











Suggested claim process

1. Initial Planning

2. Source Information

3. Information Analysis / Quantification

4. Submission & Agreement

Due diligence

Tax input in the design stage

Collate construction & accounting information

Analyse information

Identify & justify P&M claim

Submit claim in tax return

Project team briefing

Property survey(s)

Prepare claim

Reconcile to accounts

Revenue Queries?







Case study 1:

Landlord office development

- Project development cost €39m
- Only landlord core areas fitted out
- Basic services provision to tenant areas

Result: €8.1m WTAs or 21% of development cost





Cashflow of relief

| Year | WTA - Reducing Balance | Annual Claim @ 12.5% PA | Tax Rate | Reduction in CT Liabilty (Tax Savings) |
|------|------------------------------|-------------------------------|-------------|--|
| Y1 | 8,071,157 | 1,008,895 | 25% | 252,224 |
| Y2 | 7,062,262 | 1,008,895 | 25% | 252,224 |
| Y3 | 6,053,368 | 1,008,895 | 25% | 252,224 |
| Y4 | 5,044,473 | 1,008,895 | 25% | 252,224 |
| Y5 | 4,035,579 | 1,008,895 | 25% | 252,224 |
| Y6 | 3,026,684 | 1,008,895 | 25% | 252,224 |
| Y7 | 2,017,789 | 1,008,895 | 25% | 252,224 |
| Y8 | 1,008,895 | 1,008,895 | 25% | 252,224 |
| | | € 8,071,157 | | € 2,017,790 |





Case study 2:

€1.9m office refurbishment

- Analysis identified ACAs; WTAs and revenue deductions
- Repair works provided a revenue deduction
- Accelerated capital allowances available for qualifying lighting
- €1.2m qualifying expenditure identified 72% of project cost qualified









Case study 3:

€23m hotel development

- Examples of plant identified:
 - Feature lighting and chandeliers
 - Swimming pool
- Accelerated capital allowances €400k

Result: €7.1m WTAs/ACAs or 31% of development cost





Cashflow of relief

| Year | WTA - Reducing Balance (excl. ACA) | Accelerated Capital Allowances @ 100% | Annual Claim @ 12.5% / 100% PA | Tax Rate | Reduction in CT Liabilty (Tax Savings) |
|------|---|--|---|-------------|--|
| Y1 | 6,725,822 | 406,708 | 1,247,436 | 12.5% | 155,929 |
| Y2 | 5,885,094 | | 840,728 | 12.5% | 105,091 |
| Y3 | 5,044,367 | | 840,728 | 12.5% | 105,091 |
| Y4 | 4,203,639 | | 840,728 | 12.5% | 105,091 |
| Y5 | 3,362,911 | | 840,728 | 12.5% | 105,091 |
| Y6 | 2,522,183 | | 840,728 | 12.5% | 105,091 |
| Y7 | 1,681,456 | | 840,728 | 12.5% | 105,091 |
| Y8 | 840,728 | | 840,728 | 12.5% | 105,091 |
| | | | € 7,132,530 | | € 891,566 |









Purchase claims - acquisition of an existing building

- A just apportionment of the plant and machinery to the purchase price
- Revenue Commissioners require a professional valuation to be undertaken
- Lack of guidance on just apportionment
- The following "apportionment formula" is often adopted

Apportioned value of P&M =
$$\frac{P \times A}{(A + B + C)}$$

P = Purchase Price

A = Replacement cost of P&M at date of purchase

B = Building replacement cost at date of purchase, excl. P&M

C = The bare site land value at date of purchase





Purchase claims - just apportionment claim approach

- 1. Analysis of relevant documentation
- 2. Entitlement/due diligence
- 3. Property survey
- 4. Bare site land valuation
- 5. Reconstruction cost estimate of the building and P&M
- 6. Just apportionment of land, building and P&M
- Submit claim in tax return &
- 8. Obtain tax relief through reduction in tax bill or repayment of tax paid
- 9. Revenue enquires







Purchase claim case study 1

€4.5m mixed use property acquisition

- Due diligence & detailed apportionment valuation undertaken
- Apportioned value of P&M €875k (19% of purchase price)
- Saving €219k @ 25% tax rate (over 8 years)

| | Professional Valuation | Apportioned Value |
|----------------|------------------------|-------------------|
| Building | €1,600,000 | €2,000,000 |
| P&M | €700,000 | €875,000 |
| Land | €1,300,000 | €1,625,000 |
| Total | €3,6000,000 | €4,500,000 |
| Difference | €900,000 | Nil |
| Purchase Price | €4,500,000 | €4,500,000 |







Purchase claim case study 2:

€9.5m Dublin office property acquisition

- Client commissioned non-specialist valuation
- Client claimed €950k WTAs claimed based on notional valuation.
- Claim rejected as Revenue intervention found insufficient basis for claim
- We undertook detailed due diligence & just apportionment calculation
- Penalties and interest were avoided and additional capital allowances identified
- €1.7m WTAs claimed based on a comprehensive *just apportionment* calculation







5. Who should advise?



Who should advise?



Who is best to advise?

- Quantity surveyor?
- Agent?
- Tax adviser?
- Chartered taxation surveyor (SCSI/RICS)?





Who should advise?



Chartered taxation surveyor (SCSI/RICS)?

- ✓ Designation for members specialising in property tax incentives
- ✓ Construction costing & procurement
- ✓ Construction terminology and building systems
- ✓ Land valuation knowledge
- ✓ Understanding of leases and lease incentives
- ✓ Knowledge of relevant Irish tax legislation
- √ Knowledge of accounting fundamentals
- ✓ Detailed knowledge of capital allowances legislation and case law
- ✓ Understanding of interaction with other taxes
- ✓ Understanding of implications of future sale of property





Who should advise?



Chartered taxation surveyor (SCSI/RICS)

- Members qualify under the *Taxation Allowances Pathway*
- Aims to ensure members are highly competent and meet high standards expected of the society
- The aim is for members to be suitably qualified to:
 - 1. Demonstrate knowledge of applicable legislation and case law
 - 2. Apply knowledge to undertake analyses and prepare claims
 - 3. Provide robust, reliable and holistic capital allowances advice
 - 4. Have the competence required to deal with Revenue audits



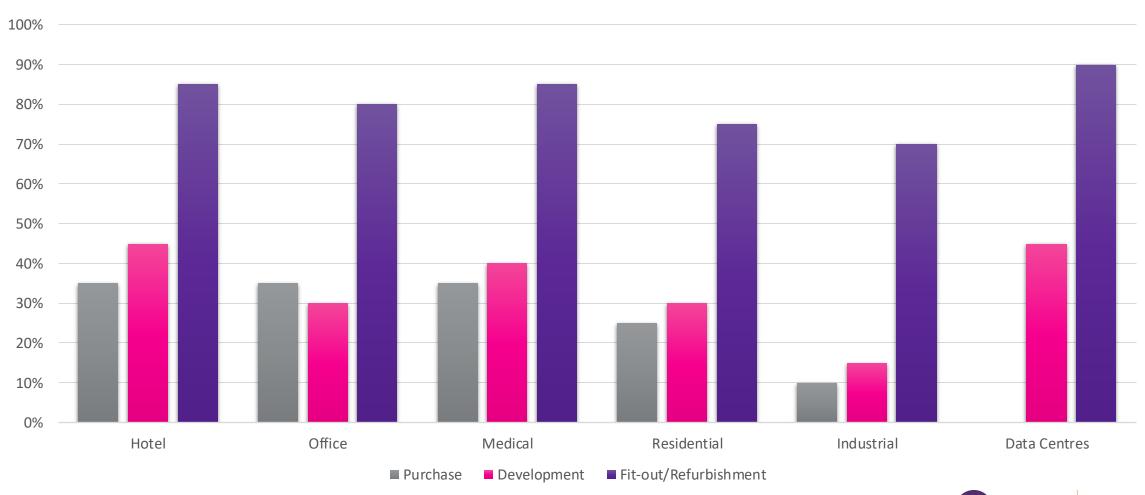








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Revenue audits - Key points

- Revenue obliged to ensure taxpayers comply with self-assessment obligations
- Revenue's look into claims to ensure:
 - Claims correspond with legislation
 - Claims are reasonable and thorough
 - Sufficient evidence is provided to substantiate claims
- Entire claims are disallowed if entitlement not satisfied
- Revenue have 4 years to make an "assessment" into a claim
- No time limit if full and true disclosure not made or in cases of fraud or neglect
- Ensure claims are robust, justifiable and tax compliant







Revenue audits - client consequences of getting it wrong

- Self-assessment requirements deemed not met
- Revenue assess the tax that should have been due
- Possible interest and penalties & publication of taxpayer on list of tax defaulters
- Extension of scope of audit to other areas?
- Fraud or neglect by taxpayer? criminal charges possible







Key points for successful claims

- Ensure correct skillset used to prepare claims
- Robust, justifiable and comprehensive substantiation for claims required
- Entitlement must be thoroughly investigated prior to quantifying claims
- Members should consider the extent of any advice provided
- Members can refer to SCSI Guidance Document on capital allowances
- Chartered Taxation Surveyor (SCSI) or Chartered Tax Adviser (ITI) should advise





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